

HOLLYWOOD MOVIE METHOD
JOB WINNING SERIES GUIDE #1

HOW TO ANSWER WEAKNESS QUESTION

This Bonus Extract is Provided to Subscribers Only
and is Drawn from the Complete Guide:

WHAT'S WRONG
WITH YOU?

OR Give Me a Reason
NOT to Promote or Hire You!

TERRY KOZLOWSKI

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Introduction

How This Bonus Will Help You

This is the Bonus section drawn from the first Guide in the Hollywood Movie Method Job Winning Series. It is designed to help you quickly discover what to tell your interviewer that they WANT to hear so you can win the job when you respond to the tricky “**Weakness**” question.

I want to help you end your interview embarrassment and rejection fears once and for all by showing you how to handle this frequently asked question.

I promised you this Bonus when you watched the third video in the Video Mini-Series for How to Answer the 3 Toughest Interview Questions.

If you want to watch those 3 training videos again, here’s where you can go to register and watch them for FREE:

<https://secure.jobinterview911.com/video-mini-series-optin-form>

How to Get the Most from this Bonus

1. **Read the How to Answer** section. You’ll learn 4 different strategies, each with a different example and explanation
2. **Look at the 12 Sample Answers with Ratings.** Discover how real people answered this question. (See the intro for quick reference of the industries and types of positions included.) These samples will help you refine your answer.
3. **Use the Special Coupon Code ALLTHREE and take a 27% discount.** Follow this link: <https://jobinterview911.com/multiple-guide-1-2-3-sales-order-form> to discover how to answer more of the frequently asked question. Improve your interview performance and win the job you want.

Why I Wrote the Guides

I committed myself to write all the Guides because, during the more than 10,000 hours I've spent coaching candidates to prepare for their interviews and win their desired new jobs, I observed something over and over again. I saw that experienced professionals pulling down six figure salaries can stumble badly with these common questions.

Since my team of coaches and I can only help so many people 1-on-1, I decided I needed to share this information in a form that would be more widely available. So I have summarized the essentials into the Guides for the highly accomplished people who struggle in their interviews despite their excellent qualifications.

In this Bonus drawn from one of the Guides, you have the opportunity to learn exactly how to respond to the Weakness question. This will help you to:

- Remove common concerns your interviewer might have about your suitability . . .
- Share impressive answers that win you points instead of tripping you up . . .
- Shorten the time to come up with your own unique and powerful answer . . .
- Decrease your nervousness and increase your confidence and control . . .

BE SURE TO REGISTER AT: <https://jobinterview911.com> (if you have not already done so) right now. This will give you access to special resources and benefits only available to Clients and Subscribers. You can subscribe for free for additional resources.

If you would like some additional help and feedback from one of our expert career coaches, please see your 1-on-1 private coaching options at:

<https://jobinterview911.com/how-we-help>

Live your movie,

Terry Kozłowski

How To Answer: What Are Your Weaknesses?



“What Are Your Weaknesses?” Movie Tip

A great movie example for how to answer this interview question is illustrated by *The Wizard of Oz* (1939) through the Scarecrow who wants a brain, the Tin Woodman who wants a heart, and the Cowardly Lion who wants courage. In each case, they already demonstrate through their behaviors in supporting and protecting Dorothy that they already have that which they are seeking. So be sure that you don't claim a weakness that isn't yours, as your interviewer will take your word for it. The following will guide you on how you can safely respond to this dangerous question.

Alternate Versions of this Question Include

- “What is your greatest weakness?”
- “What has a prior boss told you you're deficient in or should develop further?”
- “What are your greatest strengths and greatest weaknesses?”

Your Answer Should Be

- Perhaps the shadow side (negative aspect) of strength they do want.
- Technical aspect in your field/industry that you don't need to be current in for this job.

- Personality trait or job skill not as pertinent for this position.
- Where you can also identify what you have done/are doing to address it.

Your Answer Should Not Be

- Generic like “workaholic” or “perfectionist” response.
- Directly pertinent to something they’ve identified as a requirement in the role.
- Your saying “I don’t have any,” even if you say it with a smile.

Here’s How to Create Your Answer

Don’t use something generic that you got out of a book that isn’t connected to you. Identify something where there is some measure of truth. Think back to things that might have been included on a prior performance evaluation and identify if this is something they will care about in this role or not.

Then identify how you’re going to talk about it. If you can, add how you have already taken practical action steps to address this weakness and/or demonstrate the progress you’ve already made. You could include that this is something that you’re still conscious of and continue to pay attention to.

You could also identify how it is related to your strengths. Remember that what is a weakness could be considered a strength!. It all depends on the context of the specific position you’re interviewing for. For example, here’s a weakness answer.

Example #1

“One of the things is because I like change, because I like making something better – (and I think that comes from my audit background, because we’re always looking for what’s wrong with something and improving upon it) I do get bored in organizations that are stagnant and, you know, I do look for where they could kind of promote change and initiate advancement. For me, if I’m doing something the same day in, day out, I do get bored.”

Terry's Comment: This is potentially a good answer to the weakness question if they want to bring someone in to drive change. However it could also be the worst answer that sinks your chances for a job if this organization is conservative, very slow to move and think you'll become bored very quickly if they hire you.

So the lesson is to be ready with multiple weakness answers that you could select from and use depending on the specific situation you're in and your assessment of your interviewer.

Example #2

(This example illustrates a technical aspect that is not really required for this job and what the candidate is already doing to improve.)

“Although I'm a whiz at Excel which I know is critical for this position, I have identified times during data analysis where a data base like Access would be a better tool and provide more management information on an on demand basis. My skills with Access are only basic, so to address that weakness I have been attending an Access advanced techniques class for the last few weeks at my local community college at night.”

Terry's Comment: This is a good example that demonstrates how pro-active the candidate has been to improve a self-identified weakness. It provides proof of their initiative.

Example #3

(This example starts with the negative aspect of strength -- their focus on getting the job done -- and then includes what they are doing to address it.)

“I'm very focused on getting the job done and in the past I've discovered that this can be sometimes perceived as overly aggressive and pushy by others. So what I've learned to do is to include the rest of the team in setting the deadline and

discussing what we all need to do to meet it. I continue to read about teamwork techniques so my skills with people are as strong as my focus on results and task accomplishment.”

Terry’s Comment: This answer includes both what they have already done to improve the weakness and what they continue to do to improve. If they had named the title of a specific book they had read recently, that tangible evidence would have made the answer even more believable and effective.

Example #4

(This example shows their identification of an area for continued growth, not necessarily a deficiency and what doing to address)

“One of the things that I’m working on is my networking and people skills, so when I sit down with users, I can be a lot more relaxed. I can get more work done with them. I can get an actual decent problem description that I can work on and the users will feel like they’re talking to a real person, not just another IT guy. This is something that I’ve been getting some coaching on as I see continuing to always increase my communication skills will allow me to deliver even more value.”

Terry’s Comment: Remember that a weakness does not always need to be a area where you have no skill or capability. You can identify an area for continued development and growth from the continuous improvement perspective, as this answer suggests.

Your Turn Now

- You can see more example answers given by real people in their mock interviews in the following pages. Review them for additional ideas and adapt your own unique answers.
- Identify several different potential weakness answers that you might use or not, depending on the situation.
- Experiment with different approaches including being the negative aspect of strength, technical skill or personality trait not really required in position or something where you can demonstrate the actions you're already taking to address it.
- Depending on what's appropriate for you and the position you're pursuing, your answer could include a combination of those approaches as some of the examples above show.
- If possible, end with a related positive. This positive might be either what you've already done or are doing now to address that or both aspects. You could also end with a question to the interviewer that advances the conversation.

Your Quick Reference to Example Answers

How to Get the Most from the Examples

Every person quoted here gave their permission to share their answers to pay it forward and help others. You can learn quickly by reviewing the actual answers given in a mock interview session.

After you've reviewed the how to information for this question, I suggest you look at the sample answers included here.

First read them and decide what you like and don't like about their answers and what rating you would give their answer. Use a scale from A to F. A represents a great answer and F represents an answer that failed.

Then take a look at my rating and see if your assessment was the same as mine.

You will find some great examples that you'll want to adapt or additional things to avoid in your own answers from a quick glance at ALL the examples, even those not similar to the position you're pursuing.

However, if you do want to look at sample answers from specific industries or types of positions, here's your quick reference.

Position/Industry by Name Listing

(Who is Dana? Dana - Media Planner and Buyer with 4 years experience seeking Marketing PR Specialist role)

(Who is Jessica? Jessica - Over 2 years experience in insurance industry seeking Customer Service Representative job)

(Who is Amy? Amy - Administrative Assistant seeking Project Manager position in Marketing Services)

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(Who is Fabian? Fabian - IT professional with 10 years experience seeking SQL Analyst Programmer job)

(Who is Don? Don - MBA and International Communications Manager seeking Manager of Corporate Communications role)

(Who is Denise? Denise - Global Integrated Marketing Executive seeking Director of Strategy position)

(Who is Steven? Steven - Human Resources Professional seeking Senior Human Resources Generalist role)

(Who is Leonard? Leonard - Non-Profit Leader with 25 years experience seeking Executive Director role)

(Who is Wendy? Wendy - Executive and recent Chief Operating Officer seeking Controller position)

(Who is Allen? Allen - QA Analyst and Programmer since 1985 seeking Quality Assurance Tester job)

(Who is Bonnie? Bonnie - CPA with over 6 years experience seeking Accounting Manager position)

(Who is Margaret? Margaret - Senior Level Marketing Communications Professional seeking position with University)

What would you say are your weaknesses? Dana's Answer



(Who is Dana? Dana - Media Planner and Buyer with 4 years experience seeking Marketing PR Specialist role)

Terry: Again, we all have areas that are strong within us and areas that are not quite as strong. **What would you say are your weaknesses?**

Dana: I would say that I have a tendency to be, you know, overly sensitive or too sensitive. When it comes to constructive criticism, I tend to take that a little personally and I definitely think that's an area that I can obviously make improvements on.

Once in a while, I tend to focus a little too much on the details of a project. So, it's important for me to take a step back and make sure that I'm keeping the scope of the work at hand. It makes me keep my priorities straight and keep a positive mindset about the goal of the project.

Terry: What were the factors where your competencies were not a match for your prior job?

Dana: I would say it was very... I had come from a background that was a larger picture marketing project management and the public relations focus. And although I was doing media planning and buying at my previous job, it wasn't as involved as this sort of role was. And so I didn't feel like my skills that I had learned in my previous job really translated to what I would be doing at XXX.

So I would say it was just a difficult transition period. And it was a smaller company and therefore there wasn't a whole lot of training, so I had to kind of learn as I went and it wasn't sort of the environment that I was used to, you know?

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Terry: In what regard?

Dana: In terms of training and when you would have a mentor, somebody to kind of guide you along. You were more on your own there and didn't really have a whole lot of, you know, team sort of camaraderie. It wasn't, you know, a professional environment.

Here's how I would rate this answer . . .

What are your weaknesses? – DANA QUICK RATING - D

You don't need to give them two, give them one, be prepared with another one if they ask for it, for each of the two, follow the suggested format and make sure you talk about what already doing and done and how that's made a difference in how you operate now

For the follow-up on what went wrong - your answer left me with doubts that you couldn't function well in an environment when you had to figure it out yourself.

If we were small or busy that would worry me about you, because you would have the same problem with us not giving you formal training.

Suggest you refine your answer.

What would you say are your weaknesses? Jessica's Answer



(Who is Jessica? Jessica - Over 2 years experience in insurance industry seeking Customer Service Representative job)

Terry: Okay. Since no one is perfect and we all have things that we do well, things that are not quite in our strong suit, **what would you say are your weaknesses?**

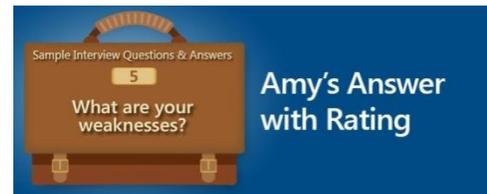
Jessica: I think that I try to be a perfectionist. I'm a little hard on myself, so when something doesn't go as planned I take it hard, but I bounce back easily and push through.

Here's how I would rate this answer . . .

What are your weaknesses? – JESSICA QUICK RATING - C

To improve your answer follow suggested format, identify what doing or done to change and how you're operating now, might consider another option for weakness than perfectionist too.

What would you say are your weaknesses? Amy's Answer



(Who is Amy? Amy - Administrative Assistant seeking Project Manager position in Marketing Services)

Terry: Yes. Tell me what you see, because the fact is that none of us are perfect and we all have things that are not quite as strong. **What do you see as your weaknesses?**

Amy: In the past, I definitely had a tendency to take things personally. This would manifest itself either by taking on too much responsibility or being stressed out if I didn't understand what I was doing that wasn't working. Also, getting stressed out if I wasn't able to personally fix it all myself.

I'm grateful for all of these lessons and I've grown in many ways. Starting with setting realistic expectations of myself and others, being forgiving of our humanness, move on from mistakes and I've found that forgiveness and compassion go a long way in and out of work.

I have definitely grown and gained the perspective of not taking anything personally, which means everything that's going on, doesn't have anything personally to do with me. It equals less reactionary actions and more perspective thinking things through and figuring how to respond to a problem instead of react to it.

Another thing I've learned is that I can't single handedly save the world or XXX for that matter. I'm showing up, here to do my best. I'm not here to be a martyr or a super hero.

Finally, I've also grown in learning and asking the question, how important is this? I want to take a step back. How important is it, whether it's for your project or a day or

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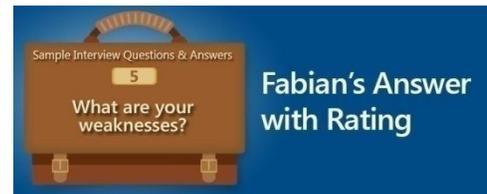
week and then prioritize? If you need help with something, seek help from others if needed.

Here's how I would rate this answer . . .

What are your weaknesses? – AMY QUICK RATING - C

Follow the suggestions for this so you can simplify and give shorter answer. You might include how did it show up at work and how have you fixed and grown in this area. End on a positive note.

What would you say are your weaknesses? Fabian's Answer



(Who is Fabian? Fabian - IT professional with 10 years experience seeking SQL Analyst Programmer job)

Terry: Again, none of us are perfect. We all have things that we do well and some that we don't do quite so well. **What would you say are your weaknesses?**

Fabian: One of the things that I'm working on and getting some other coaching on is my networking and people skills, so when I sit down with users, I can be a lot more relaxed. I can get more work done with them. I can get an actual decent problem description that I can work on and the users will feel like they're talking to a real person, not just another IT guy.

Here's how I would rate this answer . . .

What are your weaknesses? – FABIAN QUICK RATING - B

Honest and believable, use suggested format to make even more effective by being more specific on steps you've already taken to address and progress already made.

What would you say are your weaknesses? Don's Answer



(Who is Don? Don - MBA and International Communications Manager seeking Manager of Corporate Communications role)

Terry: Great example. Thank you. Again, none of us are perfect so we all have weaknesses in various areas. **What would you say are your weaknesses?**

Don: I would say a few of my weaknesses revolve around the temptation to always be measuring a lot of my deliverables and accomplishments and there are times that you have to trust general feedback from your peers and your managers.

I happen to drive myself a little bit too much to find metrics that give me the information so I know how well I'm doing and how I can do things better. So I often need to take a little step back to go on to the next deliverable rather than obsessing over the numbers.

Terry: So the problem with that...because I would think metrics are a good thing, but you're saying...the problem with the focus on the metrics is what?

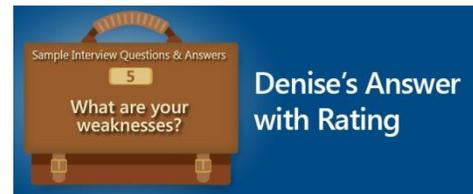
Don: Is it can take a little time and may, you know, put undo pressure on the other deliverables that I would have a deadline with.

Here's how I would rate this answer . . .

What are your weaknesses? – DON QUICK RATING - D

Not sure I really understand what you're saying the weakness is, see suggested format for this kind of question and follow, may also need to pick a different example to talk about.

What would you say are your weaknesses? Denise's Answer



(Who is Denise? Denise - Global Integrated Marketing Executive seeking Director of Strategy position)

Terry: What do you see - since we all have them - as your weaknesses?

Denise: Sure. I think my weakness as I would describe it in business would be to really make sure that I surround myself with people that have subject matter expertise in areas where I'm treading new water.

I think one of my strengths as I described it earlier is that I'm a risk taker; I think that's also my weakness. I hope that I've maybe learned enough that now I can step into a situation and can sort out where my strengths are and where there are opportunities or gaps that may not be my strengths and immediately apply the expertise of someone either within the organization or make the case to go and bring someone in.

I think that when you've had success it's easy to put on blinders and think you're going to be able to solve everything you're confronted with, and I think it's better to be conservative sometimes in areas where it's not your strong suit and rely on the expertise of others.

Here's how I would rate this answer . . .

What are your weaknesses? – DENISE QUICK RATING - D

Too long and doesn't really hold together, give them just one and what you've done or are doing to solve.

What would you say are your weaknesses? Steven's Answer



(Who is Steven? Steven - Human Resources Professional seeking Senior Human Resources Generalist role)

Terry: What would you say are your weaknesses?

Steven: I would say like a lot of HR professionals I've found that I can be a bit soft spoken. I think one of the issues with HR is that sometimes they can have a difficult time really expressing their values.

That is a challenge that we face all the time and what you try to do is partner right up with operations and say hey, this is what I can bring to the table.

That is a challenge that I deal with, getting myself out there and expressing that value that HR can bring.

Here's how I would rate this answer . . .

What are your weaknesses? – STEVEN QUICK RATING - D

Think you could pick another one, if want to use this one, need to be more specific of what done to solve, how fixed, how fixing, right now it just sounds like it will be a problem here too. Also don't understand what you're saying is the weakness, that you're soft spoken or you don't know how to stand your ground or ????. Find another "weakness" to talk about.

What would you say are your weaknesses? Leonard's Answer



(Who is Leonard? Leonard - Non-Profit Leader with 25 years experience seeking Executive Director role)

Terry: Wow, impressive! Thank you. Everyone has areas of themselves that are not as strong, **what would you say are your weaknesses?**

Leonard: There are two things. Mainly, I'm not a statistician, so when I look at research and evaluation I'm looking at how to it to a program, so I can learn more about how researchers gather, collect and analyze their data. Although I've done some of that, that would be an area that I could grow in.

The second piece is more of when I'm in a discussion to do problem solving is making sure that I bring all of the parties into the discussion and get everybody engaged. I tend to see things quicker and I want to move, but I've learned that I have to bring all of those parties into the discussion so that they are part of the solution.

Here's how I would rate this answer . . .

What are your weaknesses? – LENNY QUICK RATING - B

Only offer one weakness, make them ask again if they want more, both of your answers here are pretty good, could even build in a little more on what you've learned and how you apply now to situations.

What would you say are your weaknesses? Wendy's Answer



(Who is Wendy? Wendy - Executive and recent Chief Operating Officer seeking Controller position)

Terry: Again, none of us are perfect and we all have other areas, **what would you say are your weaknesses?**

Wendy: I'm not sure that I see this as a weakness, but one of the things is because I like change, because I like making something better – and I think that comes from my audit background, because we're always looking for what's wrong with something and improving upon it.

I do get bored in organizations that are stagnant and, you know, I do look for where they could kind of promote change and initiate advancement. For me, if I'm doing something the same day in, day out, I do get bored.

Here's how I would rate this answer . . .

What are your weaknesses? – WENDY QUICK RATING - Either A or F

A if they want to bring in someone to drive change, F if they're conservative and slow to move and think you'll be bored very quickly.

What would you say are your weaknesses? Allen's Answer



(Who is Allen? Allen - QA Analyst and Programmer since 1985 seeking Quality Assurance Tester job)

Terry: Again, none of us are perfect so what would you say are your weaknesses?

Allen: I would say the ability to pace myself. I think sometimes I tend to stick to a problem too long and sometimes I need to step back. I try to take a break. I can't work eight hours straight so I try to pace myself every hour or couple of hours, take a break just to refresh myself, make sure I take a good lunch.

I eat and drink properly, so that I'm in the best shape so that I can pay attention to my work and again, just pacing myself. I think taking those breaks are important. I've seen medical studies that show that you need to do that anyway. You can only sit so long at a computer before your body says I need to move around a little bit.

Here's how I would rate this answer . . .

What are your weaknesses? – ALLEN QUICK RATING - D

Not sure whether they'd take what you said as a weakness. Instead identify something that follows the suggested format for how to address this kind of question.

What would you say are your weaknesses? Bonnie's Answer



(Who is Bonnie? Bonnie - CPA with over 6 years experience seeking Accounting Manager position)

Terry: Again, everyone has weaknesses none of us are perfect. **What would you say are your weaknesses?**

Bonnie: I think my biggest weakness is that sometimes I take on too much. I'm willing to do everything. Then I realize I have a lot to do on my plate because for me it's hard to say no, I'm learning.

I have learned that some things I have to sometimes say on my schedule for this time period is and then see if I can fit it in and talk about it. Maybe I can help out in some way, but some things I have to have people assist me because I don't want to work around the clock.

I'm very good at staying late and working extensive hours, but I've learned that sometimes it isn't always a factor. I'm also trying to have a life outside of work, which is something new for me, so that I stay fresh and come back the next day with new fresh ideas and the desire to dig in. Sometimes you have to allocate to other people.

Here's how I would rate this answer . . .

What are your weaknesses? – BONNIE QUICK RATING - D

Follow suggested format to answer this, make it much simpler and share what you've already done and doing to address this and difference that's already made, your answer raised concerns in my mind about you.

What would you say are your weaknesses? Margaret's Answer



(Who is Margaret? Margaret - Senior Level Marketing Communications Professional seeking position with University)

Terry: Since none of us are perfect, **what would you say are your weaknesses?**

Margaret: I'm a perfectionist, just like a lot of people. I want the project that I'm working on to be perfect, so sometimes I focus in on small details that I could probably not focus on quite so much.

I have learned to reign in my perfectionism over the years and I now recognize when I'm doing that, so I can pull back, see the big picture and not focus on those small details quite so intensely.

Here's how I would rate this answer . . .

What are your weaknesses? – MARGARET QUICK RATING - D

Not sure here, don't know what kinds of details so not sure if this will be a problem for me as employer, more importantly this answer doesn't tell me what you've done to change this, or operate differently.

Conclusion

Congratulations, you have now learned how to respond more effectively to one of the most common questions you are likely to get in your interviews. This Bonus extract drawn from Guide #1 gave you the essential strategies for this question.

- For the weakness question, you have discovered multiple strategies you can take to handle this troublesome question. This is so you continue to advance for the job you're pursuing without being eliminated because of your wrong response. You have also had the chance to review and rate how real people have answered it. This has helped you to refine your own response.

These examples provided great ideas on what to say, what not to say and some new inspiration that you can adapt to create your own unique job-winning answer.

Your Next Steps

Beginning with a specific job description or posting (that you're pursuing or would like to pursue) to focus your responses, review their requirements and expectations and:

1. Draft your own unique answers to this classic question.
2. If you've already been preparing your own answer as you went along, take a fresh look and see if you want to make any additional changes.
3. Remember that this question comes in slightly different forms, so also prepare some variations. Draft multiple responses if they ask for more than one or you're pursuing a different kind of job where your first response would no longer be appropriate.
4. Say them out loud to check if they sound natural. (Record yourself or ask someone you trust to give you some feedback.)
5. Continue to refine and adjust over time as you identify alternate answers or when a new job pursuit requires a change as prior message no longer appropriate in the new job context.

Additional Resources

Because you have just benefited from the guidance for the weakness question, allow us to assist you further. Get immediate access to the same valuable guidance (plus sample answers from real people with ratings) for these additional classic questions.

- Complete “How To’s” and samples for the TELL ME A STORY questions that give you the best opportunity to share **powerful proof and memorable examples** in an engaging way. Discover the easy Hollywood Movie Method so you can give your interviewer a full-dimensional picture that excites them about you when they say:
 - Tell me about a time . . .
 - What would you do if . . .

- Complete “How To’s” and samples for the WHAT’S RIGHT ABOUT YOU questions that **show them you’re the perfect candidate**. Ensure your powerful answers that sell you are ready when they say:
 - Why do you want to work here?
 - What are your strengths?
 - What are your goals?

- Complete How To's for the WHAT’S WRONG WITH YOU questions that hold hidden traps for you, so you can answer honestly AND also tell them **what they want to hear** for:
 - Why did you leave your last job?
 - What are your salary requirements?
 - What are your weaknesses?

Use this Coupon Code for Additional 27% Discount

We want to reward you for the positive actions you have taken to improve your interview performance and so win the job you really want. You demonstrated your commitment to becoming more successful by downloading and reviewing this Bonus Extract.

Congratulations!

**HOW TO ANSWER WEAKNESS QUESTION – BONUS EXTRACT DRAWN FROM
HOLLYWOOD MOVIE METHOD JOB WINNING SERIES GUIDE #1
WHAT'S WRONG WITH YOU? OR Give Me a Reason NOT to Promote or Hire You!**

We would like to give you an additional 27% discount (save a lucky \$13) to get all 3 of the complete Hollywood Movie Method Job Winning Series Guides. In addition to covering all the questions listed above, the Guides include additional interview success tips.

They also tell you how to avoid the most common mistakes I've seen professionals make during my more than 10,000 hours coaching them to win the jobs they were pursuing.

To claim your special discount,

1. Follow this link:
<https://jobinterview911.com/multiple-guide-1-2-3-sales-order-form>
2. It will take you to the details page where you'll find the order form section. (It's at the bottom of the page if you just want to scroll down.)
3. Enter your email in the field directly above the COMPLETE ORDER blue button.
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5. If you need to reach us to complete your order or need any assistance, here's how to reach us: <https://jobinterview911.com/contact-us/>

After your order is completed, you will have immediate access to your guides.

For additional 1-on-1 coaching options, to make arrangements to have Terry Kozlowski or our other experts speak to your organization or for additional resources, please visit us at <https://jobinterview911.com>

Live your movie!

Terry Kozlowski

About the Author



Terry Kozlowski created JobInterview911.com to more widely share her unique interview success strategies with a global audience.

Since 2001 and founding AchieveMentor Group LLC, advisors for career success, she has helped more than 573 people win new jobs and advance in their careers.

She has been seen on TV nationally as a Career Strategist and Interview Expert including NBC and FoxNews, heard on radio stations across country, and contributed to or been profiled in print media including The Wall Street Journal and Chicago Tribune.

Terry is a popular Speaker and Facilitator of dynamic meetings and interactive workshops. She started with a degree in Theater, and then earned multiple promotions in her business career.

Prior, she was a Partner and Global Leader at CSC (Computer Sciences Corporation) Consulting, an internationally recognized technology consulting firm. She has innovated, applied and led best practice organizational change, leadership and employee development approaches that deliver performance and bottom line results in organizations for more than 20 years.

Her clients have included the leaders in commercial, government, nonprofit and health care organizations including the City of Chicago, Kraft Foods, Aon, Chase, Nationwide Insurance, General Motors and many others.

A graduate of Northeastern Illinois University, she has been an instructor and guest speaker in continuing education and degree programs offered through Northwestern University, University of Georgia, National-Louis University, the Institute for International Research and the American Management Association.

She holds over 20 additional certifications in employee selection, leadership development, executive coaching and career instruments and approaches including being a Certified Executive Coach, Certified Interview Coach, Certified Job and Career Development and Certified Job and Career Transition Coach.

She also serves in leadership roles in arts and community organization. In 2007 she led a non-profit coalition project for women returning to the workforce with funding from U.S. Department of Labor, Women's Bureau.

Terry combined her love of movies, live theater background and decades of business experience to create her unique Hollywood Movie Method Interview Success System that assists worthy candidates improve their interview performance and so win the job they really want.

For more of Terry's Tips for your career or to contact her, visit <https://jobinterview911.com>